



# HOT SHEETS

Your source for the monthly PFDI meeting wrap-ups and announcements

## Notes from the October 14th Meeting

- President Matt Fiorillo kicked off the call and introduced our newest member Spencer Skorupski from Essexville, MI. Matt handed the introduction over to Chad Snyder who gave the group a little more information about Spencer and how they met. Spencer then gave us a great introduction to his firm and his story in the industry.
- On this month's session of "Bring Your Problems to PFDI" the group discussed the challenges of finding and hiring funeral directors. They also discussed what their pay structures look like. The group shared the same challenges and some "outside of the box" thoughts on how to find qualified talent.

## Upcoming Meeting & Event Dates Announced

- **"Bring Your Problems to PFDI" Monthly Meeting** – The next session will be held on the following date:

***November 12th at 4:00PM Eastern***

- **Virtual PFDI Advertising Fair** – ***December 1 & 2 at 4:00PM Eastern***

This has been one of the most popular parts of our annual convention every year. And, we've had so many requests from members to have another virtual advertising fair. You don't want to miss everything your fellow members are sharing, Plan to be there for two sessions packed full of great ideas from your fellow members. We will be sending more information on this in the near future.

Going forward, we will be recording the meetings, but some parts may not be recorded for confidentiality purposes. So of course, it is always better if you can be there for the meeting. The recordings will be available on the PFDI website in the members only area after the meeting, and the link will be sent in the "Hot Sheet" following the meeting.

If you need your login credentials, please let Erica know.